



Breakthrough Partnering: Creating a Collective Enterprise Advantage (Paperback)

By Patricia E Moody

iUniverse, United States, 2011. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Breakthrough Partnering should be required reading for anyone involved in supply management or training. - Paul Brault, Corporate Director of Supplier/Customer Training Motorola University Breakthrough Partnering is loaded with contemporary examples of supplier partnerships and it contrasts them with the old time religion of bidding, leverage, and voluminous planning. Readers should come away with insights on how to transition from their old tenets to a newfound faith in the power of teamwork in supplier partnerships. - Robert W. Hall, co-founder of Assn. For Mfg. Excellence Provides people involved with an outsourcing strategy in manufacturing with an excellent, hands-on approach. Breakthrough Partnering should be part of the implementation process for companies looking for practical experience in manufacturing partnerships. - Robert LeValley, Director of East Coast Operations, Solectron, Inc. Breakthrough Partnering offers an accurate account of how successful companies create good customer/supplier relationships in today s World-Class market. - Jeff Shaw, VP of Operations, Picture Tel Corporation.



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